## Contents

Preface  Jerrold M. Post  xi

1. Profiling Political Leaders: An Introduction
   Jerrold M. Post, Stephen G. Walker,
   and David G. Winter  1

Part I. Leader Personality Assessment in Government and Academia

3. Leader Personality Assessments in Support of Government Policy  Jerrold M. Post  39

Part II. Methods for Assessing Leader Personalities: An Introduction

The Search for Causal Mechanisms
Stephen G. Walker and Jerrold M. Post  63

A. Integrated Personality Study

4. Assessing Leaders at a Distance: The Political Personality Profile  Jerrold M. Post  69
Contents

B. Trait Analyses

6. Verbal Behavior and Personality Assessment
   Walter Weintraub 137

7. Measuring the Motives of Political Actors at a Distance
   David G. Winter 153

8. Assessing Leadership Style: Trait Analysis
   Margaret G. Hermann 178

C. Cognitive Analyses

9. Profiling the Operational Codes of Political Leaders
   Stephen G. Walker, Mark Schafer, and Michael D. Young 215

10. Assessing Integrative Complexity at a Distance: Archival Analyses of Thinking and Decision Making
    Peter Suedfeld, Karen Guttieri, and Philip E. Tetlock 246

Part III. Applications: William Jefferson Clinton and Saddam Hussein—An Introduction

The Construction of Causal Stories about Political Leaders
Jerrold M. Post and Stephen G. Walker 271

A. William Jefferson Clinton

11. William Jefferson Clinton’s Psychology
    Stanley A. Renshon 277

12. William Jefferson Clinton: Personality Traits and Motivational Biases
    General Personality Traits and Ego Defense
    Walter Weintraub 303
    Motivations and Mediation of Self-Other Relationships
    David G. Winter 306

13. William Jefferson Clinton’s Leadership Style
    Margaret G. Hermann 313
Contents

14. William Jefferson Clinton: Beliefs and Integrative Complexity 324
   Operational Code Beliefs and Object Appraisal
   Stephen G. Walker, Mark Schafer, and Michael D. Young 324
   President Clinton: Cognitive Manager in Trouble
   Peter Suedfeld and Philip E. Tetlock 328

B. Saddam Hussein

15. Saddam Hussein of Iraq: A Political Psychology Profile 335
16. Saddam Hussein: Personality Traits and Motivational Biases 367
   General Personality Traits and Ego Defenses
   Walter Weintraub 367
   Motivations and Mediation of Self-Other Relationships
   David G. Winter 370
17. Saddam Hussein’s Leadership Style 375
18. Saddam Hussein: Beliefs and Integrative Complexity 387
   Operational Code Beliefs and Object Appraisal
   Stephen G. Walker, Mark Schafer, and Michael D. Young 387
   Saddam Hussein’s Integrative Complexity under Stress
   Peter Suedfeld 391

Part IV. Conclusion

19. Assessing Political Leaders in Theory and in Practice 399
   Jerrold M. Post and Stephen G. Walker

References 413
Contributors 443
Index 447