

Contents

Preface	Jerrold M. Post	xi
1. Profiling Political Leaders: An Introduction	Jerrold M. Post, Stephen G. Walker, and David G. Winter	1
Part I. Leader Personality Assessment in Government and Academia		
2. Assessing Leaders' Personalities: A Historical Survey of Academic Research Studies	David G. Winter	11
3. Leader Personality Assessments in Support of Government Policy	Jerrold M. Post	39
Part II. Methods for Assessing Leader Personalities: An Introduction		
The Search for Causal Mechanisms	Stephen G. Walker and Jerrold M. Post	63
A. Integrated Personality Study		
4. Assessing Leaders at a Distance: The Political Personality Profile	Jerrold M. Post	69
5. Psychoanalytic Assessments of Character and Performance in Presidents and Candidates: Some Observations on Theory and Method	Stanley A. Renshon	105

B. Trait Analyses

- 6. Verbal Behavior and Personality Assessment
Walter Weintraub 137
- 7. Measuring the Motives of Political Actors
at a Distance David G. Winter 153
- 8. Assessing Leadership Style: Trait Analysis
Margaret G. Hermann 178

C. Cognitive Analyses

- 9. Profiling the Operational Codes of Political Leaders
Stephen G. Walker, Mark Schafer,
and Michael D. Young 215
- 10. Assessing Integrative Complexity at a Distance:
Archival Analyses of Thinking and Decision Making
Peter Suedfeld, Karen Guttieri, and Philip E. Tetlock 246

**Part III. Applications: William Jefferson Clinton and
Saddam Hussein—An Introduction**

- The Construction of Causal Stories about Political Leaders
Jerrold M. Post and Stephen G. Walker 271

A. William Jefferson Clinton

- 11. William Jefferson Clinton’s Psychology
Stanley A. Renshon 277
- 12. William Jefferson Clinton: Personality Traits and
Motivational Biases 303
 - General Personality Traits and Ego Defense
Walter Weintraub 303
 - Motivations and Mediation of Self-Other
Relationships David G. Winter 306
- 13. William Jefferson Clinton’s Leadership Style
Margaret G. Hermann 313

Contents

14. William Jefferson Clinton: Beliefs and Integrative Complexity	324
Operational Code Beliefs and Object Appraisal Stephen G. Walker, Mark Schafer, and Michael D. Young	324
President Clinton: Cognitive Manager in Trouble Peter Suedfeld and Philip E. Tetlock	328
B. Saddam Hussein	
15. Saddam Hussein of Iraq: A Political Psychology Profile	Jerrold M. Post 335
16. Saddam Hussein: Personality Traits and Motivational Biases	367
General Personality Traits and Ego Defenses Walter Weintraub	367
Motivations and Mediation of Self-Other Relationships David G. Winter	370
17. Saddam Hussein's Leadership Style	Margaret G. Hermann 375
18. Saddam Hussein: Beliefs and Integrative Complexity	387
Operational Code Beliefs and Object Appraisal Stephen G. Walker, Mark Schafer, and Michael D. Young	387
Saddam Hussein's Integrative Complexity under Stress Peter Suedfeld	391
Part IV. Conclusion	
19. Assessing Political Leaders in Theory and in Practice	Jerrold M. Post and Stephen G. Walker 399
References	413
Contributors	443
Index	447